

BUSINESS RESULT

No.	Items	Code	Note	Period		Change	
				Quarter 2/2012	Quarter 2/2013	+/-	%
1	Revenue	1	VI.25	191,258,388,213	183,095,398,692	-8,162,989,521	95.73
2	Deductions	2		1,940,313,301	413,012,706	-1,527,300,595	21.29
3	Net revenue (10 = 10 - 01)	10		189,318,074,912	182,682,385,986	-6,635,688,926	96.49
4	Cost of goods sold	11	VI.27	100,419,290,445	94,999,653,856	-5,419,636,589	94.60
5	Gross profit (20 = 10 - 11)	20		88,898,784,467	87,682,732,130	-1,216,052,337	98.63
6	Financial incomes	21	VI.26	28,576,126,555	24,325,442,577	-4,250,683,978	85.13
7	Financial expenses	22	VI.28	3,942,712,814	987,949,314	-2,954,763,500	25.06
	- Include: Interest expense	23		220,211,321	944,499,247	724,287,926	428.91
8	Selling expenses	24		406,336,444	2,934,067,527	2,527,731,083	722.08
9	General and administrative expenses	25		11,840,822,714	11,551,259,237	-289,563,477	97.55
10	Net operating profit { 30 = 20 + (21 - 22) - (24 + 25) }	30		101,285,039,050	96,534,898,629	-4,750,140,421	95.31
11	Other incomes	31		385,290,860	1,930,391,663	1,545,100,803	501.02
12	Other expenses	32		36,390,707	948,499,064	912,108,357	2,606.43
13	Other profits (40 = 31 - 32)	40		348,900,153	981,892,599	632,992,446	281.43
14	Profit in joint-venture	45		-860,485,347	-126,199,321		
15	Profit before tax (50 = 30 + 40)	50		100,773,453,856	97,390,591,907	-3,382,861,949	96.64
16	Currenet corporate income tax	51	VI.30	11,955,565,156	11,781,180,614	-174,384,542	98.54
17	Deferred corporate income tax	52	VI.30			0	
18	Profit after tax (60 = 50 - 51 - 52)	60		88,817,888,700	85,609,411,293	-3,208,477,407	96.39
19	EPS (*)	70		2,054	2,000		

Explanation:

In quarter 2/2012, sales production was 2,413.08 tons; average price was VND70,096,640 / ton.

In quarter 2/2013, sales production was 2,028.1 tons; average price was VND55,671,717 / ton.

Because of some reasons:

- Sales production in quarter 2/2013 was lower than that in quarter 2/2012 but average price in quarter 2/2013 was less than that in quarter 2/2012 (average price in quarter 2/2013 decreased VND14,424,923 / ton or - 20.57% compared to in quarter 2/2012).
- Profit from business activities in quarter 2/2013 decreased VND4,750,140,411 (4.69%) compared to in quarter 2/2012
- Other profit in quarter 2/2013 increased VND632,992,446 or +181.43% compared to in quarter 2/2012

Therefore, profit after tax in quarter 2/2013 decreased VND3,208,477,397 (-3.61%) compared to in quarter 2/2012.